



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Professional Services Schedule (PSS)

Group 00CORP; Class: R499

Contract Number: GS10F129BA

**For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

Contract Period: March 31, 2014 to March 30, 2019

Contractor: NISH CONSULTING INC
521 C Street
QUANTICO, VA 22134

Business Size: Small, Minority Owned Disadvantaged Business
SBA 8(a) Program participant

Telephone: (703) 725-4195

FAX Number: N/A

Web Site: www.nishconsulting.com

E-mail: mdalal@nishconsulting.com

Contract Administration: Mukesh Dalal

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
874-7	874-7RC	Integrated Business Program Support Services
874-1	874-1RC	Integrated Consulting Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.

7. Quantity discounts: None Offered

8. Prompt payment terms: 1% - 15 Days; Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$2,500
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address(es):** Same as Contractor
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es):** Same as company address
- 15. Warranty provision.:** Contractor’s standard commercial warranty.
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A

- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:** www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number:** 624082488
- 26. Notification regarding registration in System for Award Management (SAM) database:** Registered
- 27. Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%:

Item	SIN	Awarded Labor Category	Min Edu	Min Exp	Site	Awarded Rate
1	874-1, 874-7	Business Analyst 2	Bachelors	6	Both	\$102.17
2	874-1, 874-7	Solution Architect	Masters	10	Both	\$148.44
3	874-1, 874-7	Management Consultant 2	Bachelors	12	Both	\$119.65
4	874-1, 874-7	Project Manager 2	Masters	15	Both	\$145.19
5	874-1, 874-7	Program Manager 1	Masters	20	Both	\$155.08
6	874-1, 874-7	Business Analyst 1	Bachelors	4	Both	\$83.46
7	874-1, 874-7	Executive Consultant	Masters	12	Both	\$129.98
8	874-1, 874-7	Executive Enterprise Architect	Masters	15	Both	\$148.42
9	874-1, 874-7	Analyst	Bachelors	2	Both	\$67.00
10	874-1, 874-7	Junior Process Analyst	Bachelors	4	Both	\$70.83
11	874-1, 874-7	Consultant 2	Bachelors	8	Both	\$114.86
12	874-1, 874-7	Functional Specialist 1	Bachelors	7	Both	\$112.93
13	874-1, 874-7	Senior Executive Consultant	Masters	18	Both	\$375.00

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions:

SIN	Labor Category	Min. Edu.	Min. Yrs of Relevant Exp.	Description
874-1 874-7	Business Analyst 2	Bachelor's Degree	6	Conduct business and architecture analysis, conduct investment analysis and develop recommendations to improve investment decision-making and related management processes based on strong analytics. Perform risk analysis to identify and evaluate risks and to recommend management techniques to mitigate risk exposure. Prepare management reports and analysis as required. Client facing requiring interaction with personnel involved in technical and project management work.
874-1 874-7	Solution Architect	Master's Degree	10	Serve as a subject matter expert. Develop government agency enterprise planning products; identify, document, and analyze stakeholder needs via workshops, interviews, and reviews of technical documentation. Conduct sophisticated statistical and qualitative analysis of needs for executive decision-making. Perform Requirements Management, Configuration Management, and System Documentation.
874-1 874-7	Management Consultant 2	Bachelor's Degree	12	Compose, write, and edit concepts of operations and technical presentations. Design and deliver organizational or process change efforts to include strategic planning, process reengineering/ improvement, or organizational design. Conduct research of best practices and develop management reports. Client facing requiring interaction with personnel involved in policy, technical, operational, and program management work.
874-1 874-7	Project Manager 2	Master's Degree	15	Supervise small to mid-sized projects. Plan and execute project by managing scope, cost, schedule, quality, risks, resources, communications, procurement and overall project integration. Support with

SIN	Labor Category	Min. Edu.	Min. Yrs of Relevant Exp.	Description
				transformation of vision and strategy into people, process and technology elements. Participate in/lead discussions with customer.
874-1 874-7	Program Manager 1	Master's Degree	20	Supervise multiple large, complex projects. Provide overall leadership for one or more customer engagements. Communicate with corporate and customer executive management to ensure critical issues are addressed in a timely fashion. Provide expert guidance to projects in industry and functional areas. Serve as senior customer liaison executive. Provide oversight on contract and financial management of one or more customer engagements.
874-1 874-7	Business Analyst 1	Bachelor's Degree	4	Conduct business analysis, investment analysis, and risk analysis. Document business requirements, Responsible for developing business case, cost-benefit analysis, alternative analysis, budget tracking, and spend analysis. Client facing requiring interaction with personnel involved in business, financial, and project management work.
874-1 874-7	Executive Consultant	Master's Degree	12	Develop government agency enterprise planning products; identify, document, and analyze stakeholder needs via workshops, interviews, and reviews of business and technical documentation. Conduct sophisticated statistical and qualitative analysis of needs, performance, and gap analyses for executive decision-making. Develop and analyze management processes. Conduct market research, identify best practices, develop benchmarking, and prepare management reports.
874-1 874-7	Executive Enterprise Architect	Master's Degree	15	Develop government agency enterprise architecture products; identify, document, and analyze business and technical requirements. Conduct gap analysis between current and target architecture. Support with

SIN	Labor Category	Min. Edu.	Min. Yrs of Relevant Exp.	Description
				transformation of business processes, developing strategy for improving operations through people, process and technology initiatives. Create and implement new organization structures. Responsible for assisting government client in analyzing and evaluating agency-wide consolidated shared service delivery and developing shared service taxonomy and shared service catalog. Responsible for analyzing the budget and costs for Shared Service areas and applications to understand cost elements, vendors, solutions, etc. Conduct business application rationalization and portfolio analysis and support governance processes.
874-1 874-7	Analyst	Bachelor's Degree	2	Support business and financial analysis. Support document and briefing preparation, and take meeting notes. Support PMO activities and project management work.
874-1 874-7	Junior Process Analyst	Bachelor's Degree	4	Design and deliver organizational or process change efforts to include process reengineering, process improvement, organizational design, and communication. Conduct business analysis. Document business requirements using process maps. Develop standard operating procedures for business operations.
874-1 874-7	Consultant 2	Bachelor's Degree	8	Compose, write, and edit concepts of operations presentations. Analyze business requirements and develop recommendations. Design and develop concept of operations for shared service delivery. Analyze budget and cost data of shared services and develop recommendations for implementing shared service delivery model.
874-1 874-7	Functional Specialist 1	Bachelor's Degree	7	Provide expert advise on government requirements. Support compliance and reporting to the Office of Management and Budget (OMB). Collect data and analyze them to support projects and programs.

SIN	Labor Category	Min. Edu.	Min. Yrs of Relevant Exp.	Description
				Support investment analysis and develop recommendations for decision-making. Prepare management reports and analysis as required.
874-1, 874-7	Senior Executive Consultant	Masters	18	Serve as a lead facilitator, executive coach, and educator. Possess 18 or more years of consulting, facilitation and training experience, with a minimum of 5 years in a structured, methodology-focused consulting environment as well as a minimum of 5 years managing project teams and must be certified in all of our services. Possess at least 5 years of experience in at least 4 areas from the following: strategic planning, change management, communication, process improvement, information system roadmap, team building, issue resolution, performance improvement, and organization development. Possess strong analytical and interpersonal communication skills, excellent writing ability, and an eye for quality and detail. Possess extensive experience as an orator.

About us:

NISH Consulting is a management consulting firm focused on assisting clients in utilizing data and information technology to enhance their business processes, technology implementations and to better meet their strategic and operational goals.

Founded in March 2006, NISH Consulting Inc.'s (NISH) goal is to be a niche management consulting company in the areas of management of information technology (IT) for U.S. Federal agencies. Specifically, NISH provides best in class consulting services for IT planning for agency chief information officers, senior IT executives and IT managers. We measure our success based on the success of our customers. We strive to build long-term partnerships with our customers based on service excellence and mutual trust.

NISH is headquartered in the Washington, D.C. metro area and has a diverse full-time workforce comprised of experienced professionals. Our portfolio of services includes CIO Support Services and Technology Advisory Services.

Our CIO Support Services are focused at addressing specific business problems by effectively managing IT solutions supporting our client organizations. The services include:

- IT Strategy
- IT Governance
- IT Portfolio Management
- Enterprise Architecture
- Change Management
- Business Process Analysis
- Knowledge Management
- Business and Technical “Deep Dive” analysis
- Project Management and PMO Support

Our Technology Advisory Services are focused on addressing specific business problems by effectively managing IT solutions supporting our client organizations. NISH leverages cloud-based platforms such as Salesforce and ServiceNow to provide value-added implementation services to meet our clients’ needs. The services include:

- Enterprise Platform Business Case Assessment
- IT Transformation
- Enterprise Business Service Management

SBA certified 8(a) Small Business

